

Message Text

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41

ACTION ARA-20

INFO OCT-01 EA-11 ISO-00 PA-04 PRS-01 USIA-15 DRC-01

AID-20 CIAE-00 COME-00 EB-11 FRB-02 INR-10 NSAE-00

RSC-01 TRSE-00 XMB-07 OPIC-12 SPC-03 CIEP-02 LAB-06

SIL-01 OMB-01 DODE-00 /129 W
----- 054856

R 231400Z OCT 73

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC 3960

INFO AMEMBASSY GUATEMALA

RUESMGXAMEMBASSY MANAGUA 272

AMEMBASSY SAN JOSE

AMEMBASSY TEGUCIGALPA

AMEMBASSY TOKYO

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E.O. 11652 - N/A

TAGS: EAID, BEXP, ETRN, JA, ES

SUBJECT: GOES MISSION TO JAPAN ON AIRPORT/POSSIBLE TANAKE VISIT

REF: A. SAN SALVADOR 3255; B. SAN SALVADOR 3756

GUATEMALA ALSO FOR ROCAP

1. LIC. ATILIO VIEYTEZ, RECENTLY APPOINTED HEAD OF GOES CENTRAL PLANNING (CONAPLAN) AND PREVIOUSLY PRESIDENT OF CEPA (PORT AND AIRPORT AUTHORITY), AND LIC. JORGE ROCHAC, GENERAL MANAGER OF CEPA, ARE SCHEDULED TO VISIT JAPAN FOR ABOUT TWO WEEKS BEGINNING ABOUT OCTOBER 29 FOR DISCUSSIONS WITH THE GOJ ON ITS POSSIBLE FURTHER INVOLVEMENT IN EL SALVADOR'S PLANNED COMALAPA JET PORT. THEY WILL JOIN WITH FOREIGN MINISTER BORGONOVO WHO WILL BE VISITING JAPAN. LOCAL JAPANESE AMBASSADOR HARIGAI TOLD THE CHARGE OCTOBER 18 THAT HE HAD JUST HEARD OF REVISED COST ESTIMATES WHICH ADD 40 PERCENT TO THE PREVIOUS ESTIMATE OF
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\$25 MILLION, INCREASING IT TO \$35 MILLION WHICH HAS LESSENED THE

LIKELIHOOD THAT THE GOJ WOULD GO IT ALONE IN FINANCING THE PROJECT. JORGE ROCHAC TOLD EMBOFF MUCH THE SAME, SAYING THAT IT WAS HIS BELIEF THE GOES WOULD HAVE TO GO THE OPEN MARKET FOR AT LEAST PART OF THE NECESSARY FINANCING. THE POSSIBILITY OF ANY NON-BI-LATERAL FINANCING RESTORES THE POTENTIAL FOR SALES OF US GOODS AND SERVICES AND THE EMBASSY WILL CONTINUE TO FOLLOW THESE POSSIBILITIES.

2. AMBASSADOR HARIGAI ALSO MENTIONED TO THE CHARGE THAT IN CONNECTION WITH THE REPORTEDLY PLANNED TRIP OF PRIME MINISTER TANAKA TO THIS HEMISPHERE (CERTAINLY BRAZIL), SALVADORAN AMBASSADOR TO JAPAN BENEKE WAS ATTEMPTING TO PERSUADE THE PM TO VISIT EL SALVADOR. HARIGAI SAID THE CASE WAS GOOD SINCE IN TERMS OF JAPANESE INVESTMENT EL SALVADOR WAS FIRST IN CENTRAL AMERICA (THEN COSTA RICA, GUATEMALA, NICARAGUA AND HONDURAS). SHOULD TANAKA VISIT HERE THE AMBASSADOR BELIEVED THERE WOULD BE AN ATTEMPT TO BRING CA CHIEFS OF STATE HERE FOR A MEETING WITH HIM.
MOSKOWITZ

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